



FAITH ENTREPRENEURIAL & EMPLOYABILITY SCHEME

Setting the foundation for future relevance

FEES on behalf of its client (A leading financial institution) is looking to hire a CTO.

<p>Job Title:</p> <p>CHIEF TECHNOLOGY OFFICER</p>	<p>Job Objective(s):</p> <p>Working directly with the GCEO, you will act as both a technology and business expert, making decisions impacting current and future operations.</p> <ul style="list-style-type: none">• As the CTO, you will oversee all technology and technological resources, and establish the technology vision, strategies, and growth plans. You will also lead system and quality assurance processes to ensure the protection of Utilities' assets while maintaining and evolving technology needs. For this role, we are seeking expertise supporting a growth strategy by expanding existing customer relationships, anticipating current and future needs, developing new business opportunities, and cultivating partner relationships.• Additionally, the CTO holds the fiduciary responsibility for developing, administering, monitoring, and coordinating the enterprise technology budget as decisions related to technology needs influence spending patterns for departments and programs across the organisation.
<p>Specification/Qualification Requirements:</p> <p>Qualification: HND or Bachelors degree in Information Technology, Computer Science, Information Systems, or a related field, or equivalent experience.</p> <p>Age: Between 40 and 45</p>	<p>Experience Required:</p> <p>Minimum Experience: Minimum of 15 year's experience.</p>

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years		
Reporting Relationship		
Reports to:	Supervises:	
Job Responsibilities: <ul style="list-style-type: none">• Responsible for the development and mentoring of a set of mid to senior-level technical staff.• Develop a strong, world-class technical team and technical product development capability.• Develop a global innovation strategy that leverages external technical partnerships. Identify, negotiate, and develop strategic technical partnerships to support business priorities and objectives.• Collaborate closely with the Executive team to lead the assessment, prioritisation, and techno economic feasibility of potential opportunities.• Strategize and align with Commercial Operations and Deployment teams to ensure timelines and budgets are met.• Develop an alliance management capability to effectively interface with key partners.• Oversee all stages of ideation to ingredient and product development, including formulation, validation, and commercialization.• Collaborate and lead cross-functionally in the technical space, including (but not limited to): intellectual property, strategy, regulatory, safety, product development, pilot scale manufacturing, and partnership development.	Competence Requirements Core Skill: <ul style="list-style-type: none">• Proven track record in innovation strategy.• Experience in P&L ownership, margin improvements and cross functional team building.• Experience working cooperatively with suppliers.• Strong team building experience, both direct and through cross functional teams.	

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| <ul style="list-style-type: none">• Create and execute a long-term technology vision and forward-thinking capability development across all dimensions of the business (including design, consumer testing, e-commerce, infrastructure, data, personalization, and logistics).• Develop, implement, and maintain a short and long-term strategic technology, product, and data roadmap in support of company business goals and objectives.• Build a financially-leveraged team by creatively balancing outsourced resources with home grown teams across geographies.• Maintain industry-leading uptime on critical technology infrastructure through great architectural decisions, successful monitoring and testing processes, and system redundancy.• Ensure data privacy and system security compliance for all operations across all geographies.• Develop a differentiated approach to data ingestion and analysis that gives a competitive advantage and speed, including the application of sophisticated data science techniques.• Utilise creative, thoughtful, and boundary-pushing system development strategies that unlock opportunity (including build vs. buy decisions and system architecture).• Providing technical leadership at the enterprise level and serving an integral role in operations and business development.• Developing objectives and strategies for the implementation of innovative solutions while optimising existing systems, applications, and information.• Making recommendations and presenting business advantages for technology initiatives and improvements.• Leading your team in identifying, comparing, selecting, and | <ul style="list-style-type: none">• Strong communication and interpersonal skills.• Change leadership focus and orientation.• Excellent decision-making ability based on growth, with a data driven mindset.• Constant focus on optimization and continuous improvement. |
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implementing technology solutions and partnerships to meet current and future needs

- Tracking and controlling the development of annual operating and capital budgets for purchasing, staffing, and technology operations
- Designing and leading the implementation of our strategy for technology while ensuring the implementation and enforcement of technology standards across the organisation
- Advocating and communicating technology capabilities internally and externally, including leadership, Utilities Board, customers, partners, and vendors
- Sharing information and developing a collective understanding of programs and issues.
- Proactively establish relationships and meet with current and potential customers to demonstrate the company's credentials for solving problems with technically-differentiated solutions.
- Lead the development of the Operation's annual internal research and development portfolio and provide guidance to and management oversight of all projects.
- Actively participate in the definition and implementation of the long-term technology strategy aligned to the Operation, Group, and Corporate technology strategy and goals.
- Closely partnering with Operation management to ensure the Operation's technology strategy is aligned with the organisation's strategic plan and is reflected in the business development plans.
- Consult business leadership on potential solutions to customer requirements.

BUSINESS DEVELOPMENT

- Direct approach to drive cost-benefit analysis and financial modelling of new business diligence reports

Generic Skills:

- Organisation Context
- Environmental Awareness
- Leadership
- Communication
- Analytical skills
- Learning Orientation
- Interpersonal Skills:
- Performance Management
- Office productivity IT tools
- Fiscal Management

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and regulatory restrictions on new business ventures.

- Drive collaboration with internal stakeholders to develop plans for adapting existing portfolios to new business opportunities.
- Drive corporate governance measures.
- Drive new technologies to enhance business portfolio and optimise business processes.
- Drive product research initiatives to understand future impacts on product offerings and production.
- Endorse demand creation strategies and new product service offerings to improve revenue streams and meet market demands.
- Establish business development strategies to ensure alignment with overall organisational strategy.
- Formalise new business agreements with identified partners, suppliers and vendors.
- Formulate targets and Key Performance Indicators (KPIs) aligned with business development strategies.
- Guide business development research reports on potential revenue streams and business threats.
- Lead collaboration with internal stakeholders to identify opportunities for portfolio enhancement.
- Lead development of business intelligence frameworks to improve data analytics, predictive modelling and market assessments.
- Lead discussions on trading research with the organisation's trading departments.
- Lead identification of opportunities to optimise business processes.
- Lead local or regional team discussions to finalise decisions on business development.
- Lead new business opportunity initiatives based on business network feedback and economic landscape.

Interested and qualified candidates should send CVs to hello@thefeeshub.com latest Wednesday 8th May, 2024.

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